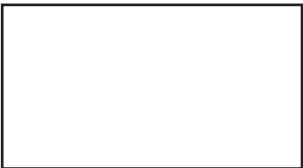


# Iron & Steel TODAY

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Issue	Copies	Reference
<input type="text"/>	<input type="text"/>	<input type="text"/>

Remove above  Name  Company  
Add additional name below  Amend with details below

NAME (Please Complete)

JOB TITLE

COMPANY NAME

ADDRESS

POSTAL CODE

COUNTRY

TELEPHONE NO

FAX NO

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YOUR  
BUSINESS  
CARD

### 1. How many people are employed full time in the Company?

- Please tick one only*
- 1-10  AA  
11-20  AB  
21-50  AC  
51-100  AD  
101-250  AE  
251-500  AF  
501+  AG

### 2. Annual turnover is?

- Please tick one only*
- Under £500,000  BA  
£500,000 to £1 million  BB  
£1 million to £2 million  BC  
£2 million to £5 million  BD  
£5 million to £10 million  BE  
£10 million to £20 million  BF  
£20 million to £50 million  BG  
£50 million to £75 million  BH  
Over £75 million  BI

### 3. In which areas are you involved in your Company's buying decisions?

- Please tick as many as appropriate*
- Steelmaking raw materials  CA  
Melting  CB  
Casting  CC  
Heat treatment  CD  
Rolling  CE  
Finishing  CF  
Steel Trading/Stockholding  CG  
Plant and equipment  CH  
Consumables  CI  
IT and software  CJ  
Quality control  CK  
Environmental, Health & Safety  CL  
Training  CM  
Other  CN

### 4. What is the primary activity of your Company?

- Please tick as many as appropriate*
- Iron/iron ore producer  DA  
Steel producer - Integrated mill  DB  
Steel producer - Mini-mill  DC  
Steel foundry  DD  
Steel forge  DE  
Steel trader  DF  
Stockholding/service centre  DG  
Other  DH

### 5. What products do you supply?

- Please tick as many as appropriate*
- Iron ore/HBI/DRI  EA  
Ferro-alloys  EB  
Carbon steel  EC  
Stainless steel  ED  
Engineering/tool steel  EE  
Alloy steel (other than stainless)  EF  
Long products  EG  
Sections  EH  
Tube/pipe  EI  
Wire/rod  EJ  
Bars  EK  
Rails  EL  
Flat products  EM  
Sheet/coil  EN  
Plate  EO  
Steel Castings  EP  
Steel Forgings  EQ  
Other  ER

### 6. Your purchasing responsibilities?

- Please tick as many as appropriate*
- Recommend  FA  
Specify  FB  
Approve  FC  
Purchase  FD  
None of the above  FE

### 7. Job Function

- Please tick as many as appropriate*
- Director  GA  
Manager  GB  
Engineer  GC
- Corporate  GD  
Operations  GE  
Works  GF  
Production  GG  
Engineering  GH  
Technical  GI  
Process  GJ  
Purchasing  GK  
Research & Development  GL  
Quality Control & Testing  GM  
Environment  GN  
Health & Safety  GO  
Training  GP  
Sales/Marketing  GQ  
IT  GR  
Trader  GS  
Other  GT

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